City of Glendale

Monthly Arena Revenues & Expenditures Arena Lease and Safety & Security Agreements For the Month Ending April 30, 2014

	Month Ending April 30, 2014	Year-To-Date (From August 5, 2013)
Agreement Revenues		
Sales Tax Collections (For prior month sales inside arena)	138,133	951,093
¹ Base Rent (\$500,000/year)	125,000	451,712
² Ticket Surcharge-Hockey (\$3/qualified ticket)	210,386	1,548,905
² Ticket Surcharge-Non-Hockey (\$5/qualified ticket)	8,883	308,767
³ Supplemental Surcharge (\$1.50/qualified ticket)	-	-
⁴ Parking Revenue-Hockey (\$10/car)	359,293	669,192
⁴ Parking Revenue-Non-Hockey (\$15/car)	91,760	183,479
⁵ Naming Rights (20%)	-	60,000
⁵ Naming Rights-Indoor Stage (100%)	-	-
⁶ City Sponsored Events (Excess of revenues over expenditures)	-	-
⁷ Safety & Security Fee (\$174,122/year)	-	156,948
8 Hourly Security Costs-Police	85,543	276,080
8 Hourly Security Costs-Fire	25,867	75,616
Interest Income-Escrow Account	-	4,620
Total Agreement Revenues	1,044,865	4,686,412
Agreement Expenditures		
^{9, 11} Arena Capital Improvements (\$500,000/year)	-	450,685
^{10, 11} Quarterly Management Fee (\$15 million/year)	3,750,000	9,801,370
Total Agreement Expenditures	3,750,000	10,252,055
Excess (deficiency) of revenues over expenditures	(2,705,135)	(5,565,643)
Exocos (acholency) of revenues over experialities	(2,700,100)	(0,000,040)
Number of Events Reported		
Hockey	5	43
Non-Hockey	1	7
Total Number of Events Reported	6	50

- ¹ Payment is due to the City <u>quarterly</u>. Current year amounts are prorated based on an August 5, 2013 effective date.
- ² Payment is due to the City 2 days after each event
- ³ Payment is due to the City <u>60 days after each fiscal year</u>
- ⁴ Payment is due to the City <u>15 days after the end of each quarter for events occurring within the quarter</u>. City receives revenue in excess of \$20,000 per regular season hockey event.
- ⁵ Payment is due to the City <u>15 days after Arena Manager receives payment</u>
- 6 Payment is due to the City 60 days after each quarter for events occurring in the quarter
- ⁷ Payment is due to the City <u>annually</u>. Current year amounts are prorated based on an August 5, 2013 effective date.
- 8 Payment is due to the City 30 days after receipt of the invoice
- ⁹ Payment is due to the Arena Manager <u>annually at the beginning of each fiscal year</u>
- ¹⁰ Payment is due to the Arena Manager quarterly on the first day of the subsequent quarter (October 1, January 1, April 1, and July 1 for each fiscal year)
- 11 Current year amounts are prorated based on an August 5, 2013 effective date